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| **Topic & Dates** | **Learning Outcomes** | **Learning Methodologies and Resources** | **Homework & Assessment** |
| **Unit 3**  **Managing 1**  1.Management  2.Management Skills 1  3.Management Skills 2  4.Management Activities | * To develop an understanding of management in personal business and public life * To understand characteristics and skills of Managers * To understand the importance of Communication in management; * To contrast the roles of Entrepreneurs & Managers (HL) * To understand the importance of key Management Skills:  1. Leading 2. Motivating 3. Communication  * To Contrast the different styles of Leadership and Motivation * To understand the key Management Activities of  1. Planning 2. Organising 3. Controlling | * Teacher instruction * Discussion and Brainstorming * Evaluation of theory * Illustration of theory with real life examples to reinforce learning * Group work identification of Key Points – Mind maps * Peer assessment of Homework * **Use of Weebly as a Visual Learning Environment:** * Electronic Notes for note making * Presentations * YouTube clips * Links To relevant websites such as: * [www.businessdictionary.com](http://www.businessdictionary.com) * [www.mindtools.com](http://www.mindtools.com)   • Links to relevant media such as  1. www.rte.ie  2. www.thejournal.ie  3. www.independent.ie | Homework activities may include:  Textbook   * Chapter 5 Exercises * Chapter 6 Exercises * Chapter 7 Exercises * Chapter 8 Exercises   Other   * Past Exam Paper Questions * Creation of Mind-maps for key points and key steps * Oral questioning * Case Study analysis * Note Making from Weebly * Analysis of YouTube Clip to illustrate theory relevance * Summary of relevant website * Summary of media article/news clip * Research and evaluate a manager of their choice4e e.g. Premier League/GAA manager)   Assessment may include:   1. Oral assessment of main points 2. Written assessment in class 3. A.O.L. Assessment 4. Peer assessment of class tests 5. Self-Evaluation of homework |