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| **Topic & Dates** | **Learning Outcomes** | **Learning Methodologies and Resources** | **Homework & Assessment** |
| **Unit 3****Managing 1**1.Management2.Management Skills 13.Management Skills 24.Management Activities | * To develop an understanding of management in personal business and public life
* To understand characteristics and skills of Managers
* To understand the importance of Communication in management;
* To contrast the roles of Entrepreneurs & Managers (HL)
* To understand the importance of key Management Skills:
1. Leading
2. Motivating
3. Communication
* To Contrast the different styles of Leadership and Motivation
* To understand the key Management Activities of
1. Planning
2. Organising
3. Controlling
 | * Teacher instruction
* Discussion and Brainstorming
* Evaluation of theory
* Illustration of theory with real life examples to reinforce learning
* Group work identification of Key Points – Mind maps
* Peer assessment of Homework
* **Use of Weebly as a Visual Learning Environment:**
* Electronic Notes for note making
* Presentations
* YouTube clips
* Links To relevant websites such as:
* [www.businessdictionary.com](http://www.businessdictionary.com)
* [www.mindtools.com](http://www.mindtools.com)

• Links to relevant media such as1. www.rte.ie2. www.thejournal.ie3. www.independent.ie | Homework activities may include:Textbook * Chapter 5 Exercises
* Chapter 6 Exercises
* Chapter 7 Exercises
* Chapter 8 Exercises

Other* Past Exam Paper Questions
* Creation of Mind-maps for key points and key steps
* Oral questioning
* Case Study analysis
* Note Making from Weebly
* Analysis of YouTube Clip to illustrate theory relevance
* Summary of relevant website
* Summary of media article/news clip
* Research and evaluate a manager of their choice4e e.g. Premier League/GAA manager)

Assessment may include:1. Oral assessment of main points
2. Written assessment in class
3. A.O.L. Assessment
4. Peer assessment of class tests
5. Self-Evaluation of homework
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